

Automated External Defibrillators (AED's)

This document has been specifically-designed for all members of the Oklahoma Dental Association and includes information about our safe, easy-to-use and ADA-approved AED's from Philips Medical Systems.



This image shows Chet Frist of LifeGuard Medical Solutions displaying the safe and easy-to-use OnSite Heart Defibrillator by Philips Medical Systems – the worldwide leader in the AED industry.



Joining our abilities as a leading distributor for Philips Medical Systems with our position as a nationally-recognized certified training center for the American Heart Association , LifeGuard Medical Solutions offers our clients quality and affordable heart-safety solutions.

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866-932-2331

www.lifeguardmed.com

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821 Fesslers Parkway • Nashville, TN 37210 • Toll-Free Phone: (866) 932-2331 • Fax: (615) 256-6884

Letter of Introduction

As a nationally-recognized provider of heart defibrillators from Philips Medical Systems – the worldwide leader in the AED industry – LifeGuard Medical Solutions is regarded as a champion of cardiac care. Founded after the 1999 death of my father – the victim of a sudden cardiac arrest – I am thankful to now earn my living raising the standard of care for our communities by providing the emergency equipment designed to help save lives. In the event of a medical emergency, having an AED readily available could mean the difference between life-and-death.

Why do we recommend AED's from Philips Medical Systems?



- Philips Medical Systems is the worldwide leader in the AED industry and maintains the ADA's "Seal of Approval".
- After carefully reviewing all the AED's on the market, we feel the Philips' product-line of defibrillators represents the highest-quality and best-valued AED's available.
- Philips Medical Systems' product-line of AED's are the most trusted and clinically-proven devices available on the market.
- As proof of its advanced leadership in technology, Philips developed the HeartStart OnSite Heart Defibrillator, the only AED on the market which the FDA does not require a physician's prescription in order to purchase.
- Philips has never had an FDA recall on any of its product-line of AED's and not even one of its devices has ever had a single malfunction during an actual AED usage.

Included within this document is a Purchase Order Request Form, including discounted pricing information, for any orders your members may request. Please feel free to share this information with all ODA members, as we look forward to helping them to raise the standard of care within their practices. Thank you again for this opportunity to serve your membership; and should you ever have any questions or concerns, please feel free to contact me anytime.

Sincerely,

A handwritten signature in black ink that reads "Harvard Reynolds". The signature is written in a cursive, flowing style.

Harvard Reynolds
Founder / Principal

Purchase Order Request Form
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Please fill-in the information below accordingly.

Product Description	Quantity	Price/Each	Total Price
The Philips OnSite Heart Defibrillator	_____	x \$1,100	= \$_____



Built upon reliability and simplicity, the **Philips OnSite Heart Defibrillator** is regarded as the easiest and best-valued AED available on the market.

Each Philips OnSite Includes:

- 1 Portable Carrying Case
- 1 Long-Life Battery Pack
- 1 Set of Adult Electrode Pads

Recommended Accessory Items

Set of Pediatric Electrode Pads	_____	x \$ 85	= \$_____
Replacement Set of Adult Electrode Pads	_____	x \$ 50	= \$_____
Replacement Long-Life Battery Pack	_____	x \$ 130	= \$_____
AED Training Cartridge	_____	x \$ 75	= \$_____
AED Trainer Simulator Device	_____	x \$ 225	= \$_____
Hard-Shell Waterproof Pelican Case (Case Upgrade)	_____	x \$ 175	= \$_____
AED Storage Cabinet (Wall-Mount / Alarmed-Entry)	_____	x \$ 175	= \$_____

Recommended Professional Services

Annual Maintenance Agreement (Per AED)	_____	x \$ 150	= \$_____
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Total Balance	\$_____
Shipping Fees *	\$_____
TOTAL AMOUNT DUE	\$_____

* No shipping fees will apply for any orders over \$500. Otherwise, standard shipping fees apply.

Purchase Order Request Form
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Billing & Shipping Information

Organization Name: _____

Purchase Order #: _____

Billing Address: _____

City / State: _____ Zip: _____

Contact Name: _____

Contact Phone: (____) _____-____ Fax: (____) _____-____

Will the Shipping Address be the same as the Billing Address? YES: ____ NO: ____

If "NO", add Address: _____

City / State: _____ Zip: _____

Contact Name: _____

Contact Phone: (____) _____-____ Fax: (____) _____-____

Would you be like to receive more information about the CPR/AED Certification Course? YES ____ NO ____

- The class may be taught onsite at your facility and only takes approximately 3-to-4 hours to complete.
- Each participant will receive a Certification Card valid for 2 years from the American Heart Association.
- No previous life-support training experience is required – the class is specifically designed for everyone.
- The rate is only \$550/class (maximum of 12 participants). For additional participants, add \$45/person.
- It is acceptable for multiple dental practices to merge their training participants to make-up a single class.

Should you have any questions or concerns,
please contact Harvard Reynolds at

Toll-Free – (866) 932-2331

In order to complete your purchase order request, please fax
this completed 2-page Purchase Order Request Form to

Fax Line – (615) 256-6884